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# **Kansas State University Foundation**

## **Independent Auditor's Report and Consolidated Financial Statements**

June 30, 2023 and 2022

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**Kansas State University Foundation**  
**June 30, 2023 and 2022**

**Contents**

**Independent Auditor’s Report..... 1**

**Consolidated Financial Statements**

Statements of Financial Position ..... 3  
Statements of Activities..... 4  
Statements of Functional Expenses ..... 6  
Statements of Cash Flows ..... 8  
Notes to Financial Statements ..... 10

## Independent Auditor's Report

The Board of Directors of  
Kansas State University Foundation  
Manhattan, Kansas

### ***Opinion***

We have audited the consolidated financial statements of Kansas State University Foundation and its supporting organizations (the Foundation), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Foundation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that these consolidated financial statements are issued.

### ***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

**FORVIS,LLP**

Kansas City, Missouri  
September 28, 2023

**Kansas State University Foundation**  
**Consolidated Statements of Financial Position**  
**June 30, 2023 and 2022**

**Assets**

	<b>2023</b>	<b>2022</b>
Cash and cash equivalents	\$ 51,624,121	\$ 113,873,207
Cash restricted for future investment	10,231,043	-
Investments	1,306,865,911	1,152,028,939
Pledges receivable – net of allowance and discounts	143,564,038	114,857,617
Receivables from estates	1,271,526	24,005,327
Loans receivable	11,321	50,016
Property and equipment, net of accumulated depreciation; 2023 - \$6,123,234, 2022 - \$4,382,901	13,380,860	13,386,616
Golf Course property and equipment, net of accumulated depreciation; 2023 - \$6,055,329, 2022 - \$5,548,357	7,935,114	7,822,858
Note receivable	10,374,000	10,374,000
Cash surrender value of life insurance policies	8,865,592	8,889,428
Other assets and accrued investment income	6,538,743	6,095,699
Total assets	<b>\$ 1,560,662,269</b>	<b>\$ 1,451,383,707</b>

**Liabilities and Net Assets**

**Liabilities**

Accounts payable, deposits and other liabilities	\$ 3,551,125	\$ 4,193,254
Accrued liabilities	8,189,719	3,841,856
Assets held for others	20,619,526	19,608,312
Unitrust and annuity liabilities	23,204,218	22,123,434
Long-term debt and lines of credit	87,252,532	56,285,008
Total liabilities	142,817,120	106,051,864

**Net Assets**

Net assets without donor restrictions	121,738,295	120,123,979
Net assets with donor restrictions	1,296,106,854	1,225,207,864
Total net assets	1,417,845,149	1,345,331,843
Total liabilities and net assets	<b>\$ 1,560,662,269</b>	<b>\$ 1,451,383,707</b>

**Kansas State University Foundation**  
**Consolidated Statement of Activities**  
**Year Ended June 30, 2023**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Revenues, Gains and Other Support</b>			
Contributions	\$ 6,773,183	\$ 167,392,661	\$ 174,165,844
Provision for bad debts	-	(3,533,579)	(3,533,579)
Net contribution revenue, less provision for bad debts	6,773,183	163,859,082	170,632,265
Investment loss, net	(5,124,946)	(623,148)	(5,748,094)
Net realized and unrealized gains on investments	9,251,097	4,572,529	13,823,626
Other support			
Operational service charges, management fees and other	23,305,017	(41,371)	23,263,646
Receipts for grants, research, supplies, travel and other			
University departmental activities and funding allotments, etc.	389,442	2,799,177	3,188,619
Actuarial losses on unitrusts and annuity obligations	-	(866,358)	(866,358)
Net assets released from restrictions and change in donor designation	98,800,921	(98,800,921)	-
Total revenues, gains and other support	133,394,714	70,898,990	204,293,704
<b>Expenses and Support</b>			
Direct University support			
Scholarships and other student awards	22,207,475	-	22,207,475
Academic support	17,013,342	-	17,013,342
Administrative support	54,988,321	-	54,988,321
Capital improvements	9,663,836	-	9,663,836
Subtotal	103,872,974	-	103,872,974
Management and general	12,656,753	-	12,656,753
Fundraising and development	15,250,671	-	15,250,671
Total expenses and support	131,780,398	-	131,780,398
<b>Change in Net Assets</b>	1,614,316	70,898,990	72,513,306
<b>Net Assets, Beginning of Year</b>	120,123,979	1,225,207,864	1,345,331,843
<b>Net Assets, End of Year</b>	\$ 121,738,295	\$ 1,296,106,854	\$ 1,417,845,149

**Kansas State University Foundation**  
**Consolidated Statement of Activities**  
**Year Ended June 30, 2022**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Revenues, Gains and Other Support</b>			
Contributions	\$ 4,961,363	\$ 168,827,060	\$ 173,788,423
Recovery for bad debts	-	(24,385)	(24,385)
Net contribution revenue, less recovery for bad debts	4,961,363	168,802,675	173,764,038
Investment loss, net	(11,648,242)	(96,568)	(11,744,810)
Net realized and unrealized gains (losses) on investments	(5,282,836)	42,904,050	37,621,214
Other support			
Operational service charges, management fees and other	24,010,203	(37,078)	23,973,125
Receipts for grants, research, supplies, travel and other			
University departmental activities and funding allotments, etc.	674,654	1,846,290	2,520,944
Actuarial losses on unitrusts and annuity obligations	-	(2,978,699)	(2,978,699)
Net assets released from restrictions and change in donor designation	91,678,363	(91,678,363)	-
Total revenues, gains and other support	<u>104,393,505</u>	<u>118,762,307</u>	<u>223,155,812</u>
<b>Expenses and Support</b>			
Direct University support			
Scholarships and other student awards	19,164,538	-	19,164,538
Academic support	15,199,821	-	15,199,821
Administrative support	58,951,983	-	58,951,983
Capital improvements	3,491,417	-	3,491,417
Subtotal	<u>96,807,759</u>	<u>-</u>	<u>96,807,759</u>
Management and general	11,274,245	-	11,274,245
Fundraising and development	12,936,343	-	12,936,343
Total expenses and support	<u>121,018,347</u>	<u>-</u>	<u>121,018,347</u>
<b>Change in Net Assets</b>	(16,624,842)	118,762,307	102,137,465
<b>Net Assets, Beginning of Year</b>	<u>136,748,821</u>	<u>1,106,445,557</u>	<u>1,243,194,378</u>
<b>Net Assets, End of Year</b>	<u>\$ 120,123,979</u>	<u>\$ 1,225,207,864</u>	<u>\$ 1,345,331,843</u>

**Kansas State University Foundation**  
**Consolidated Statement of Functional Expenses**  
**Year Ended June 30, 2023**

	<b>Scholarships and Other Student Awards</b>	<b>Academic Support</b>	<b>Administrative Support</b>	<b>Capital Improvements</b>	<b>Direct University Support Total</b>	<b>Management and General</b>	<b>Fundraising and Development</b>	<b>Overall Total</b>
Salaries, wages and benefits	\$ -	\$ 9,280,363	\$ 567,189	\$ -	\$ 9,847,552	\$ 7,238,461	\$ 11,832,780	\$ 28,918,793
Scholarships, awards and student development	22,207,475	2,887,047	-	-	25,094,522	-	-	25,094,522
Travel, seminars and meetings	-	462,758	625,239	-	1,087,997	181,763	1,155,329	2,425,089
Hospitality, entertainment and events	-	-	1,460,128	-	1,460,128	76,626	765,689	2,302,443
Professional services	-	44,438	1,510,808	-	1,555,246	731,897	187,324	2,474,467
Research	-	1,077,138	-	-	1,077,138	-	-	1,077,138
Construction and building expenses	-	-	321,341	9,329,764	9,651,105	260,123	-	9,911,228
University support	-	40,223	42,165,437	-	42,205,660	379,711	-	42,585,371
Equipment and supplies	-	2,285,051	841,713	247,065	3,373,829	108,877	70,217	3,552,923
Office expenses	-	4,279	360,300	-	364,579	739,590	388,848	1,493,017
University advancement and other fees	-	2,256	4,631,707	-	4,633,963	139,989	-	4,773,952
Insurance expense	-	-	295,518	-	295,518	136,162	415	432,095
Advertising	-	13,661	99,341	-	113,002	80,257	53,402	246,661
Dues and subscriptions	-	27,057	79,038	-	106,095	30,326	101,905	238,326
Rental expenses	-	185,691	242,981	-	428,672	-	279,177	707,849
Computer systems	-	157,394	761,814	-	919,208	1,660,091	211,874	2,791,173
Depreciation, excluding KSUGCMRF assets	-	-	-	-	-	795,006	-	795,006
Gift in-kind contributions and other miscellaneous	-	439,782	1,025,767	-	1,465,549	80,600	203,711	1,749,860
Loan and interest expense	-	106,204	-	87,007	193,211	17,274	-	210,485
	<b>\$ 22,207,475</b>	<b>\$ 17,013,342</b>	<b>\$ 54,988,321</b>	<b>\$ 9,663,836</b>	<b>\$ 103,872,974</b>	<b>\$ 12,656,753</b>	<b>\$ 15,250,671</b>	<b>\$ 131,780,398</b>

**Kansas State University Foundation**  
**Consolidated Statement of Functional Expenses**  
**Year Ended June 30, 2022**

	Scholarships and Other Student Awards	Academic Support	Administrative Support	Capital Improvements	Direct University Support Total	Management and General	Fundraising and Development	Overall Total
Salaries, wages and benefits	\$ -	\$ 7,558,746	\$ 551,479	\$ -	\$ 8,110,225	\$ 6,636,786	\$ 9,961,192	\$ 24,708,203
Scholarships, awards and student development	19,164,538	2,575,515	-	-	21,740,053	-	-	21,740,053
Travel, seminars and meetings	-	322,733	472,089	-	794,822	96,030	652,061	1,542,913
Hospitality, entertainment and events	-	-	1,333,194	-	1,333,194	64,718	674,727	2,072,639
Professional services	-	124,605	761,282	-	885,887	529,689	361,347	1,776,923
Research	-	1,331,233	-	-	1,331,233	-	-	1,331,233
Construction and building expenses	-	-	273,438	3,389,562	3,663,000	322,285	-	3,985,285
University support	-	7,238	47,439,579	-	47,446,817	563,211	-	48,010,028
Equipment and supplies	-	2,239,106	691,741	60,438	2,991,285	26,027	110,227	3,127,539
Office expenses	-	11,930	437,263	-	449,193	456,251	350,788	1,256,232
University advancement and other fees	-	4,710	4,675,675	-	4,680,385	163,127	7	4,843,519
Insurance expense	-	-	287,197	-	287,197	105,326	353	392,876
Advertising	-	(8,476)	37,203	-	28,727	12,617	186,312	227,656
Dues and subscriptions	-	41,632	411,092	-	452,724	38,547	94,136	585,407
Rental expenses	-	124,557	320,163	-	444,720	-	228,120	672,840
Computer systems	-	192,145	434,603	-	626,748	1,496,323	253,527	2,376,598
Depreciation, excluding KSUGCMRF assets	-	-	-	-	-	761,340	-	761,340
Gift in-kind contributions and other miscellaneous	-	611,454	825,972	-	1,437,426	775	63,546	1,501,747
Loan and interest expense	-	62,693	13	41,417	104,123	1,193	-	105,316
	<u>\$ 19,164,538</u>	<u>\$ 15,199,821</u>	<u>\$ 58,951,983</u>	<u>\$ 3,491,417</u>	<u>\$ 96,807,759</u>	<u>\$ 11,274,245</u>	<u>\$ 12,936,343</u>	<u>\$ 121,018,347</u>

**Kansas State University Foundation**  
**Consolidated Statements of Cash Flows**  
**Years Ended June 30, 2023 and 2022**

	<b>2023</b>	<b>2022</b>
<b>Operating Activities</b>		
Change in net assets	\$ 72,513,306	\$ 102,137,465
Items not requiring (providing) operating activities cash flows		
Depreciation	1,348,715	1,265,787
Amortization of bond issuance premium and debt issuance costs	76,509	77,203
Net realized and unrealized gains on investments	(13,823,626)	(37,621,214)
Contributions and investment income received restricted for long-term investment and capital projects	(41,603,722)	(80,793,917)
Contributions for term endowment	(2,571,683)	(3,285,433)
Non-cash contributions	(20,489,776)	(18,343,305)
Non-cash transfers to Kansas State University	2,143,201	1,692,034
Net actuarial losses on unitrust and annuity obligations	866,358	2,978,699
Loss on disposal of long-lived assets	30,233	72,468
Gain on extinguishment of debt	-	(280,681)
Changes in		
Pledges receivable	(28,706,421)	(31,621,801)
Receivables from estates	1,868,582	2,249,913
Loans receivable	38,695	(18,627)
Other assets and accrued investment income	(423,048)	1,195,554
Accounts payable and accrued liabilities	3,703,487	2,222,424
Assets held for others	1,011,214	1,118,554
Net cash used in operating activities	(24,017,976)	(56,954,877)
<b>Investing Activities</b>		
Purchase of investments	(235,155,276)	(135,713,082)
Purchase of real estate investments	(25,395,555)	(1,638,063)
Proceeds from sale of investments	159,490,446	186,286,808
Expenditures for property and equipment	(1,344,765)	(1,801,489)
Cash surrender value of life insurance policies	23,836	(221,383)
Net cash provided by (used in) investing activities	(102,381,314)	46,912,791
<b>Financing Activities</b>		
Proceeds from contributions and investment income restricted for long-term investment and capital projects	41,603,722	80,793,917
Contributions for term endowment	2,571,683	3,285,433
Proceeds from issuance of long-term debt	33,110,334	11,610,896
Principal payments on long-term debt	(1,880,526)	(1,911,716)
Proceeds (payments) for debt issuance costs	(258,090)	30,378
Borrowings under line of credit agreement	13,452	5,924
Repayments under line of credit agreement	(94,155)	(163,751)
Proceeds from issuance of annuities and trusts payable	1,345,519	3,016,634
Payments on annuities and trusts payable	(2,030,692)	(2,264,011)
Net cash provided by financing activities	74,381,247	94,403,704
<b>Change in Cash, Cash Equivalents and Cash Restricted for Future Investment</b>	(52,018,043)	84,361,618
<b>Cash, Cash Equivalents and Cash Restricted for Future Investment, Beginning of Year</b>	113,873,207	29,511,589
<b>Cash, Cash Equivalents and Cash Restricted for Future Investment, End of Year</b>	\$ 61,855,164	\$ 113,873,207

**Kansas State University Foundation**  
**Consolidated Statements of Cash Flows (Continued)**  
**Years Ended June 30, 2023 and 2022**

	<b>2023</b>	<b>2022</b>
<b>Supplemental Disclosures of Cash Flows Information</b>		
Cash paid during the year for interest	\$ 2,407,084	\$ 1,636,632
Real estate investments received from estates receivable	20,865,219	-
Cash and cash equivalents	\$ 51,624,121	\$ 113,873,207
Cash restricted for future investment	10,231,043	-
Total cash, cash equivalents and cash restricted for future investment shown in the consolidated statement of cash flows	\$ 61,855,164	\$ 113,873,207

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

The purpose of Kansas State University Foundation (the Foundation) is to encourage, receive and hold in trust any real or personal property given for the use of Kansas State University, its faculty and students (the University); and to invest, disburse, manage and control all such gifts in accordance with donor intent and to provide those services to the University which are not or cannot be provided through state appropriations or student fees.

***Supporting Organizations and Principles of Consolidation***

The Foundation's consolidated financial statements include three supporting organizations, the Kansas State University Golf Course Management and Research Foundation, formed in 1997, the Foundation for Engineering at Kansas State University, Inc., formed in 2009, the Kansas State University Charitable Real Estate Foundation (KSUCREF), formed in 2012, and its wholly-owned subsidiaries, 1880 Kimball, LLC, formed in 2017, 1960 Kimball, LLC, formed in 2023, and Dudrey Cattle Company, obtained in 2023. The financial statements of these organizations have been consolidated with the Foundation's financial statements in accordance with accounting principles generally accepted in the United States of America. All significant inter-organizational accounts and transactions are eliminated in the consolidated financial statements.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

***Cash and Cash Equivalents***

The Foundation considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2023 and 2022, cash equivalents consisted primarily of uninsured money market mutual funds totaling \$61,612,686 and \$101,275,289, respectively, and certificates of deposit.

At June 30, 2023, the Foundation's cash accounts exceeded federally insured limits by approximately \$1,094,000.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

***Cash Restricted for Future Investment***

Cash restricted for future investment includes assets held in cash at June 30, 2023 and 2022 that are subject to future investment (typically as of July 1) that have donor-imposed restrictions to establish future endowment accounts. Cash restricted for future investments consistent primarily of uninsured money market mutual funds.

***Investments and Net Investment Return***

Investments in marketable equity securities and all debt securities are carried at fair value. Investments in pooled separate accounts, private capital funds and hedge funds are recorded at the estimated net asset value per share, as a practical expedient, to determine the fair value of the investments. Closely held stock is recorded at fair value as determined by a third-party appraiser hired by the company for which the Foundation holds stock. The Foundation has elected to record other investments consisting primarily of real estate at fair value.

Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments, less external and direct internal investment expenses. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in net assets without donor restrictions. Other investment return is reflected in the consolidated statements of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

The Foundation maintains a long term investment pool for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

***Receivables***

The Foundation reports pledges receivable expected to be collected within one year at net realizable value. Pledges expected to be collected in future years are initially reported at fair value determined using the discounted present value of future contributions. The Foundation provides an allowance for doubtful collections, which is based upon a review of outstanding pledge receivables, historical collection information and existing economic conditions. Pledge receivables are considered past due if they are not received by their payment instrument due date. Delinquent pledges are written off based on individual credit evaluation and specific circumstances of the donor.

Receivables from estates are recorded at the time the Foundation is notified of the death of a donor and the amount receivable from the estate can be reasonably measured.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

Loans receivable, including student loans, real estate mortgages and other loans, are recorded at amounts advanced to borrowers less principal repayments received. Uncollectible loans are written off using the direct write-off method. A loan is considered uncollectible when management determines the borrower is failing to meet repayment terms or other reasons. Interest income is recognized as earned.

***Property and Equipment***

Property and equipment are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset.

The Foundation's capitalization policy is to capitalize any fixed asset over \$5,000 at cost.

***Long-lived Asset Impairment***

The Foundation evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairments were recognized during the years ended June 30, 2023 and 2022.

***Net Assets***

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor restrictions.

Net assets without donor restrictions are available for use in general operations and not subject to donor or certain grantor restrictions. The governing board has designated, from net assets without donor or certain grantor restrictions, net assets for an operating reserve and board-designated endowment.

Net assets with donor restrictions are subject to donor or certain grantor restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity.

***Contributions***

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Absent explicit donor stipulations for the time long-lived assets

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

must be held, expirations of restrictions resulting in reclassification of net assets with donor restrictions as net assets without donor restrictions are reported when the long-lived assets are placed in service. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as revenue and net assets without donor restrictions.

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor. Conditional contributions having donor stipulations which are satisfied in the period the gift is received are recorded as revenue and net assets without donor restrictions.

***Contributions Establishing Charitable Trusts***

The Foundation accepts donor contributions to establish trust agreements in exchange for a named beneficiary to receive a fixed dollar annual return or a specific percentage of the fair value of the trust assets for the beneficiary's lifetime or a specific time period. A portion of the donation is considered to be a charitable contribution and the remaining portion represents a liability equal to the present value of future payments. The liability is revalued annually based on actuarially computed present values.

***Income Taxes***

The Foundation is generally exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code as a public foundation. However, the Foundation is subject to income tax on any unrelated business income. The Foundation files tax returns in the U.S. federal jurisdiction.

***Functional Allocation of Expenses***

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the program, management and general and fundraising categories based on various methods.

***Operational Service Charges and Management Fees***

The Foundation provides services to the University, its colleges and other entities affiliated with the University for which the Foundation is reimbursed. Revenue from these services is recognized by the Foundation as they provide such services.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

***Other Support Revenue***

Other support revenue, excluding actuarial gains (losses) on unitrusts and annuity obligations, is recognized as the Foundation satisfies performance obligations under its contracts. Revenue is reported at the estimated transaction price or amount that reflects the consideration to which the Foundation expects to be entitled in exchange for providing services. The Foundation determines the transaction price based on standard charges for services provided, reduced by implicit and explicit price concessions, if any.

***Leases***

The Foundation determines if an arrangement is a lease or contains a lease at inception. Leases result in the recognition of right-of-use (ROU) assets and lease liabilities on the consolidated statements of financial position. ROU assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis. The Foundation determines lease classification as operating or finance at the lease commencement date. Finance leases are included in other assets and accrued investment income and long-term debt and lines of credit in the consolidated statements of financial position.

At lease commencement, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives.

**Note 2: Investments and Investment Return**

Investment management is governed by policies and procedures established by the asset management committee, a committee of the board of directors, in collaboration with staff and consultants. Staff implements the policies through: 1) the selection of investment strategies; 2) the hiring, monitoring and changing of investment managers; and 3) rebalancing the portfolios. Investment results are monitored by the committee quarterly through manager and portfolio performance and due diligence reporting.

Private capital and hedge funds are included in the endowment pool to diversify assets, provide portfolio return enhancement and dampen volatility. Hedge fund managers run proprietary strategies employing securities and instruments such as cash, stocks, partnerships, bonds and derivative instruments including options, futures and swaps in various combinations, sometimes shorting various securities and employing leverage to construct desired risk/return characteristics that are less correlated to the major asset classes.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

The Foundation's investments include debt and equity securities for liquidity, donated assets and real estate, as well as a managed portfolio of long-term investments. The Foundation's investments at June 30, 2023 and 2022, were as follows:

	<b>2023</b>		
	<b>Long-term Investment Pool</b>	<b>Other Investments</b>	<b>Total Investments</b>
Marketable equity securities	\$ 219,499,420	\$ 38,723,982	\$ 258,223,402
Pooled separate funds			
Equity securities	114,174,072	-	114,174,072
Fixed income	92,375,502	-	92,375,502
U.S. Government and agency obligations	24,788,500	11,145,517	35,934,017
Corporate bonds and other fixed income securities	-	57,329	57,329
Private capital			
Real estate investments	72,014,354	-	72,014,354
Venture capital	127,509,959	66,757	127,576,716
Domestic private equity	104,841,360	-	104,841,360
International private equity	16,155,103	-	16,155,103
Private capital distressed debt	9,743,789	-	9,743,789
Natural resources	18,119,537	-	18,119,537
Fixed income	15,604,465	-	15,604,465
Hedge funds			
Absolute return	101,787,742	40,445,457	142,233,199
Long/short equity	36,510,956	-	36,510,956
Closely held common stock	-	128,211,787	128,211,787
Real estate held for investment	-	135,074,304	135,074,304
Other securities and investments	-	16,019	16,019
	<u>\$ 953,124,759</u>	<u>\$ 353,741,152</u>	<u>\$1,306,865,911</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

	<b>2022</b>		
	<b>Long-term Investment Pool</b>	<b>Other Investments</b>	<b>Total Investments</b>
Marketable equity securities	\$ 114,546,597	\$ 37,520,653	\$ 152,067,250
Pooled separate funds			
Equity securities	134,076,082	-	134,076,082
Fixed income	88,670,601	-	88,670,601
U.S. Government and agency obligations	-	1,216,959	1,216,959
Corporate bonds and other fixed income securities	-	57,080	57,080
Private capital			
Real estate investments	70,517,681	-	70,517,681
Venture capital	158,158,341	168,802	158,327,143
Domestic private equity	105,067,268	-	105,067,268
International private equity	14,913,281	-	14,913,281
Private capital distressed debt	6,944,167	-	6,944,167
Natural resources	23,769,693	-	23,769,693
Fixed income	6,188,214	-	6,188,214
Hedge funds			
Absolute return	91,540,931	41,278,677	132,819,608
Long/short equity	48,227,985	-	48,227,985
Closely held common stock	-	131,902,750	131,902,750
Real estate held for investment	-	77,247,180	77,247,180
Other securities and investments	-	15,997	15,997
	<u>\$ 862,620,841</u>	<u>\$ 289,408,098</u>	<u>\$1,152,028,939</u>

The Foundation’s long-term investment pool (LTIP) strives to achieve long term capital appreciation and consistent income by utilizing a “total return investment strategy.” Distributions from the long-term investment pool are calculated annually using a 12 quarter unit value average multiplied by the distribution rate set by the board of directors. This action creates a distribution smoothing and is consistent with the board of directors’ long-term strategic plans and attempts to treat all generations equitably and protect future purchasing power. Distribution rates for the years ended June 30, 2023 and 2022 were 4.3 percent.

Investment managers’ fees totaled approximately \$9,759,200 and \$7,541,100 for the years ended June 30, 2023 and 2022, respectively.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 3: Disclosures About Fair Value of Assets and Liabilities**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy comprises three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Recurring Measurements**

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2023 and 2022:

	2023				
	Fair Value	Fair Value Measurements Using			Investments Measured at NAV <sup>(A)</sup>
Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<b>Assets</b>					
<b>Cash and Cash Equivalents</b>					
Money market mutual funds	\$ 61,612,688	\$ 61,612,688	\$ -	\$ -	\$ -
<b>Investments</b>					
Marketable equity securities	258,223,402	258,223,402	-	-	-
Pooled separate funds					
Equity securities					
measured at net asset value (A)	114,174,072	-	-	-	114,174,072
Fixed income					
measured at net asset value (A)	92,375,502	-	-	-	92,375,502
U.S. Government and agency obligations	35,934,017	-	35,934,017	-	-
Corporate bonds and other fixed income securities	57,329	-	57,329	-	-
Private capital					
Real estate investments					
measured at net asset value (A)	72,014,354	-	-	-	72,014,354
Venture capital					
measured at net asset value (A)	127,576,716	-	-	-	127,576,716
Domestic private equity					
measured at net asset value (A)	104,841,360	-	-	-	104,841,360
International private equity					
measured at net asset value (A)	16,155,103	-	-	-	16,155,103
Private capital distressed debt					
measured at net asset value (A)	9,743,789	-	-	-	9,743,789
Natural resources					
measured at net asset value (A)	18,119,537	-	-	-	18,119,537
Fixed income					
measured at net asset value (A)	15,604,465	-	-	-	15,604,465
Hedge funds					
Absolute return					
measured at net asset value (A)	142,233,199	-	-	-	142,233,199
Long/short equity					
measured at net asset value (A)	36,510,956	-	-	-	36,510,956
Closely held common stock	128,211,787	-	-	128,211,787	-
Real estate held for investment	135,074,304	-	-	135,074,304	-
Other securities and investments					
measured at net asset value (A)	16,019	-	-	-	16,019
Total assets	<u>\$ 1,368,478,599</u>	<u>\$ 319,836,090</u>	<u>\$ 35,991,346</u>	<u>\$ 263,286,091</u>	<u>\$ 749,365,072</u>
<b>Liabilities</b>					
Unitrust and annuity liabilities	<u>\$ 23,204,218</u>	<u>\$ -</u>	<u>\$ 23,204,218</u>	<u>\$ -</u>	<u>\$ -</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

	2022				
	Fair Value Measurements Using				
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV <sup>(A)</sup>
<b>Assets</b>					
<b>Cash and Cash Equivalents</b>					
Money market mutual funds	\$ 101,275,289	\$ 101,275,289	\$ -	\$ -	\$ -
<b>Investments</b>					
Marketable equity securities	152,067,250	152,067,250	-	-	-
Pooled separate funds					
Equity securities					
measured at net asset value (A)	134,076,082	-	-	-	134,076,082
Fixed income					
measured at net asset value (A)	88,670,601	-	-	-	88,670,601
U.S. Government and agency obligations	1,216,959	-	1,216,959	-	-
Corporate bonds and other fixed income securities	57,080	-	57,080	-	-
Private capital					
Real estate investments					
measured at net asset value (A)	70,517,681	-	-	-	70,517,681
Venture capital					
measured at net asset value (A)	158,327,143	-	-	-	158,327,143
Domestic private equity					
measured at net asset value (A)	105,067,268	-	-	-	105,067,268
International private equity					
measured at net asset value (A)	14,913,281	-	-	-	14,913,281
Private capital distressed debt					
measured at net asset value (A)	6,944,167	-	-	-	6,944,167
Natural resources					
measured at net asset value (A)	23,769,693	-	-	-	23,769,693
Futures					
measured at net asset value (A)	6,188,214	-	-	-	6,188,214
Hedge funds					
Absolute return					
measured at net asset value (A)	132,819,608	-	-	-	132,819,608
Long/short equity					
measured at net asset value (A)	48,227,985	-	-	-	48,227,985
Closely held common stock	131,902,750	-	-	131,902,750	-
Real estate held for investment	77,247,180	-	-	77,247,180	-
Other securities and investments					
measured at net asset value (A)	15,997	-	-	-	15,997
	<u>\$ 1,253,304,228</u>	<u>\$ 253,342,539</u>	<u>\$ 1,274,039</u>	<u>\$ 209,149,930</u>	<u>\$ 789,537,720</u>
<b>Total assets</b>					
	<u>\$ 1,253,304,228</u>	<u>\$ 253,342,539</u>	<u>\$ 1,274,039</u>	<u>\$ 209,149,930</u>	<u>\$ 789,537,720</u>
<b>Liabilities</b>					
Unitrust and annuity liabilities	<u>\$ 22,123,434</u>	<u>\$ -</u>	<u>\$ 22,123,434</u>	<u>\$ -</u>	<u>\$ -</u>

(A) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2023. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

***Investments***

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. See the table below for inputs and valuation techniques used for Level 3 securities.

***Unitrust and Annuity Liabilities***

The fair value is estimated using forward-looking interest rate curves and discounted cash flows that are observable or can be corroborated by observable market data and, therefore, are classified within Level 2 of the hierarchy.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Alternative Investments**

Investments in certain entities measured at fair value using the net asset value per share as a practical expedient consist of the following at June 30, 2023 and 2022:

	<b>June 30, 2023</b>			
	<b>Fair Value</b>	<b>Unfunded Commitments</b>	<b>Redemption Frequency</b>	<b>Redemption Notice Period</b>
Pooled separate funds (A)				
Equity securities	\$ 114,174,072	\$ -	Monthly	5-45 days
Fixed income securities	92,375,502	-	Monthly	5-45 days
Private capital (B)				
Real estate investments	72,014,354	5,279,612	None	None
Venture capital	127,576,716	36,586,954	None	None
Domestic private equity	104,841,360	54,088,858	None	None
International private equity	16,155,103	18,234,145	None	None
Private capital distressed debt - Illiquid	9,743,789	14,466,000	None	None
Natural resources	18,119,537	9,464,378	None	None
Fixed income	15,604,465	50,367,066	None	None
Hedge funds				
Absolute return (C)	142,233,199	-	None to Annually	3-90 days
Long/short equity (D)	36,510,956	-	None to Annually	60 days
	<b>June 30, 2022</b>			
	<b>Fair Value</b>	<b>Unfunded Commitments</b>	<b>Redemption Frequency</b>	<b>Redemption Notice Period</b>
Pooled separate funds (A)				
Equity securities	\$ 134,076,082	\$ -	Monthly	5-45 days
Fixed income securities	88,670,601	-	Monthly	5-45 days
Private capital (B)				
Real estate investments	70,517,681	10,262,840	None	None
Venture capital	158,327,143	27,591,327	None	None
Domestic private equity	105,067,268	55,458,585	None	None
International private equity	14,913,281	22,372,756	None	None
Private capital distressed debt - Illiquid	6,944,167	6,916,000	None	None
Natural resources	23,769,693	12,129,583	None	None
Fixed income	6,188,214	11,950,000	None	None
Hedge funds				
Absolute return (C)	132,819,608	10,000,000	Monthly to Annually	3-90 days
Long/short equity (D)	48,227,985	-	Monthly to Annually	60 days

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

- (A) This category includes investments in pooled separate accounts which hold exchange-traded equity securities and fixed income securities. While the underlying securities in these accounts are primarily highly liquid, exchange-traded securities, the nature of this type of account generally only allows for monthly liquidity at a month end net asset value.
- (B) This category includes investments in private equity and venture capital that invest primarily in domestic and international private companies. Private capital funds are structured as closed-end, commitment-based investment funds where a specified amount of capital is committed upon inception of the fund which is then drawn down over a period of three to five years, and distributions are received through the liquidation of underlying assets of the fund. The typical term of these investments is 12-15 years. Such funds generally do not provide redemption options for investors.
- (C) This category includes investments in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The funds' composite portfolio includes investments in U.S. common stocks, global real estate projects and arbitrage investments. Certain funds may have the ability to impose a suspension or postponement of redemptions until further notice (a "Gate"). In addition, certain funds may delay payment of a portion of redemption proceeds (a "Holdback") until the annual audited financial statements are distributed.
- (D) This category includes investments in hedge funds that take both long and short positions, primarily in U.S. common stocks. Management of the funds has the ability to shift investments among differing investment strategies. Certain funds may have the ability to impose a suspension or postponement of redemptions until further notice (a "Gate"). In addition, certain funds may delay payment of a portion of redemption proceeds (a "Holdback") until the annual audited financial statements are distributed.

In addition to the funding commitments identified above, the Foundation was committed to invest in new alternative investments with committed capital of approximately \$18,000,000 as of June 30, 2023.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Level 3 Reconciliation**

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying consolidated statements of financial position using significant unobservable (Level 3) inputs:

	<b>Asset (Closely Held Common Stock)</b>	<b>Asset (Real Estate Held for Investment)</b>	<b>Total</b>
Balance, July 1, 2021	\$ 120,351,460	\$ 70,355,390	\$ 190,706,850
Total realized and unrealized gains included in change in net assets	13,051,430	2,995,040	16,046,470
Purchases/donations	-	8,314,347	8,314,347
Sales/redemptions	<u>(1,500,140)</u>	<u>(4,417,597)</u>	<u>(5,917,737)</u>
Balance, June 30, 2022	131,902,750	77,247,180	209,149,930
Total realized and unrealized gains (losses) included in change in net assets	(10,727,263)	6,475,403	(4,251,860)
Purchases/donations	8,286,500	53,535,202	61,821,702
Sales/redemptions	<u>(1,250,200)</u>	<u>(2,183,481)</u>	<u>(3,433,681)</u>
Balance, June 30, 2023	<u>\$ 128,211,787</u>	<u>\$ 135,074,304</u>	<u>\$ 263,286,091</u>

Realized and unrealized gains and losses for items reflected in the table above are included in change in net assets in the consolidated statements of activities as follows:

	<b>2023</b>	<b>2022</b>
Total realized gains	\$ 935,309	\$ 409,593
Change in unrealized gains (losses) relating to assets still held at the statement of financial position date	(5,187,169)	15,636,877

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

***Unobservable (Level 3) Inputs***

The following tables present quantitative information about unobservable inputs used in recurring Level 3 fair value measurements.

<u>June 30, 2023</u>	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Inputs</b>
Closely held common stock	\$ 128,211,787	Capitalization of Cash Flow	Risk free rate - 3.9% WACC - 14.1% Long-term growth - 2.3%
		Market approach	
		Guideline Company Method	Lack of marketability discount - 32%
		Private Transaction Method	Minority interest discount - 19.1%
Real estate held for investment	135,074,304	Sales Comparison	Property sales of like properties Comparative advantages and deficiencies
		Property tax appraisals	Values determined by local county Appraisal reports from third-party provider
<u>June 30, 2022</u>	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Inputs</b>
Closely held common stock	\$ 131,902,750	Capitalization of Cash Flow	Risk free rate - 1.9% WACC - 12.4% Long-term growth - 2.3%
		Market approach	
		Guideline Company Method	Lack of marketability discount - 32%
		Private Transaction Method	Minority interest discount - 19.1%
Real estate held for investment	77,247,180	Sales Comparison	Property sales of like properties Comparative advantages and deficiencies
		Property tax appraisals	Values determined by local county Appraisal reports from third-party provider

***Uncertainty of Fair Value Measurements***

The following is a description of the uncertainty of the fair value measurement at the reporting date from the use of significant unobservable inputs, if those inputs reasonably could have been different at the reporting date.

***Closely Held Common Stock***

The significant unobservable inputs used in the fair value measurement of the Foundation's investment in closely held common stock are the discount rates used in the income & market valuation methodologies. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement at the reporting date.

# Kansas State University Foundation

## Notes to Consolidated Financial Statements

### June 30, 2023 and 2022

#### *Real Estate*

The significant unobservable inputs used in the fair value measurement of the Foundation's real estate investments are the comparable sales and third-party appraisals. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement at the reporting date.

#### **Note 4: Endowment**

The Foundation's endowment consists of approximately 4,500 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's governing body has interpreted the *State of Kansas Uniform Prudent Management of Institutional Funds Act* (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The governing body of the Foundation has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. Duration and preservation of the fund
2. Purposes of the Foundation and the fund
3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of the Foundation
7. Investment policies of the Foundation

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

The composition of net assets by type of endowment fund, excluding associated liabilities under split-interest agreements, at June 30, 2023 and 2022, was as follows:

	<b>2023</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Board-designated endowment funds			
Board designated	\$ 22,356,416	\$ -	\$ 22,356,416
Board policy to address underwater endowments	39,173,082	-	39,173,082
Donor-restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	610,007,507	610,007,507
Accumulated investment gains	-	160,127,379	160,127,379
Term endowments	-	102,744,906	102,744,906
	<u>\$ 61,529,498</u>	<u>\$ 872,879,792</u>	<u>\$ 934,409,290</u>
	<b>2022</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Board-designated endowment funds			
Board designated	\$ 26,966,481	\$ -	\$ 26,966,481
Board policy to address underwater endowments	39,185,713	-	39,185,713
Donor-restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	547,539,985	547,539,985
Accumulated investment gains	-	159,231,395	159,231,395
Term endowments	-	104,069,633	104,069,633
	<u>\$ 66,152,194</u>	<u>\$ 810,841,013</u>	<u>\$ 876,993,207</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

Changes in endowment net assets for the years ended June 30, 2023 and 2022, were:

	<b>2023</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Endowment net assets - Beginning of year	\$ 66,152,194	\$ 810,841,013	\$ 876,993,207
Investment return (loss), net	(1,317,476)	22,239,560	20,922,084
Contributions and collections on pledges and estates	1,028,473	65,019,978	66,048,451
Appropriation of endowment assets for expenditure and change in donor designation	<u>(4,333,693)</u>	<u>(25,220,759)</u>	<u>(29,554,452)</u>
Endowment net assets - End of year	<u>\$ 61,529,498</u>	<u>\$ 872,879,792</u>	<u>\$ 934,409,290</u>
	<b>2022</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Endowment net assets - Beginning of year	\$ 88,863,160	\$ 752,541,686	\$ 841,404,846
Investment return (loss), net	(22,102,793)	27,640,559	5,537,766
Contributions and collections on pledges and estates	-	57,205,479	57,205,479
Appropriation of endowment assets for expenditure and change in donor designation	<u>(608,173)</u>	<u>(26,546,711)</u>	<u>(27,154,884)</u>
Endowment net assets - End of year	<u>\$ 66,152,194</u>	<u>\$ 810,841,013</u>	<u>\$ 876,993,207</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

*Underwater Endowments*

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Foundation is required to retain as a fund of perpetual duration pursuant to donor stipulation or UPMIFA. At June 30, 2023, funds with original gift values of \$47,515,598, fair values of \$46,633,792 and deficiencies of \$881,806, were reported in net assets with donor restrictions. At June 30, 2022, funds with original gift values of \$17,365,397, fair values of \$17,061,901 and deficiencies of \$303,496, were reported in net assets with donor restrictions. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

The Foundation's policy regarding distributions on underwater funds will not allow distributions on funds more than 15 percent underwater.

For funds that are underwater 0 - 7.5 percent, the full distribution as a participating account will be made; for funds 7.51 percent to 15 percent, it will be a 50 percent distribution of the amount of a participating account.

*Investment and Spending Policies*

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Foundation must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds, charitable gift annuity's, endowed charitable gifts of real estate and endowed unitrust held by the Foundation.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. For the fiscal years ended June 30, 2023 and 2022, the total return of the Endowment Pool was 1.76 percent and 5.72 percent, respectively.

The Foundation's board of directors determines the Endowment Pool's percentage distribution of total return to the participating funds. The distributions approved by the board of directors are:

1. A distribution to purpose, annually using 12 quarter unit value average multiplied by the distribution rate set by the board of directors. This action creates a distribution smoothing and is consistent with the board of directors' long-term strategic plan to protect future purchasing power.
2. Distribution rates for the years ended June 30, 2023 and 2022 were 4.3 percent.
3. The balance of the total return remains in the participating funds.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

Term endowed accounts are invested in the same manner as endowed accounts and share the same endowment pool operating costs. They differ from endowed accounts in that quasi-endowment distributions may utilize the donor’s gift and earnings/investment growth to make the distribution to purpose and the distribution rate is specific to the donor memo of understanding.

A donor to a term endowment account may choose from three distribution options:

1. Fixed dollar option pays distributions in multiples of \$500; or
2. Fixed percentage option pays distributions of 4, 5, 6 or 8 percent of market value annually; or
3. Situational option pays distributions of 50 or 100 percent of tuition and fees for the number of hours taken by an average full-time student.

Term endowed accounts are to be established at a financial amount expected to last for 10 years or more.

**Note 5: Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2023 and 2022, comprise the following:

	<b>2023</b>	<b>2022</b>
Cash and cash equivalents	\$ 21,506,624	\$ 16,666,589
Accounts receivable	547,055	503,686
Appropriations from endowments	661,474	825,020
	\$ 22,715,153	\$ 17,995,295

The Foundation receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures. For the years ended June 30, 2023 and 2022, restricted contributions of \$870,907 and \$900,030, respectively, were included in financial assets available to meet cash needs for general expenditures within one year.

The Foundation’s endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

# Kansas State University Foundation

## Notes to Consolidated Financial Statements

### June 30, 2023 and 2022

At June 30, 2023 and 2022, the board-designated endowments of approximately \$22,356,000 and \$18,287,000, respectively, which are utilized for general operations are subject to an annual spending rate as described in *Note 4*. Although the Foundation does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the board's annual budget approval and appropriation), these amounts could be made available if necessary.

The Foundation manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Foundation bases financial reserves targets on projected deficiencies in income streams due to market downturns or delays in payments. In addition to available financial assets, the Foundation operates with a balanced budget and anticipates collecting sufficient revenue to cover all general expenditures. The Foundation has a line of credit agreement with a third party lender available for general corporate purposes. Under the terms of the line of credit agreement, the Foundation can borrow a maximum of \$10 million. There were no borrowings against the line at June 30, 2023 and 2022 (see *Note 19*). During the years ended June 30, 2023 and 2022, the level of liquidity and reserves was managed within the policy requirements.

#### Note 6: Asset Holdings

The Foundation has a general policy of investing assets to maximize rates of return, consistent with sound and safe business principles. The Foundation also holds certain assets for the benefit of Kansas State University which do not provide a market rate of return on funds invested. Some examples of these investments and other direct benefits provided to the University include:

**University Real Estate Fund** – Certain real estate holdings vital to the mission of the University were purchased and are held for current and potential University use.

**Smith Scholarship House** – The Foundation has provided the building rent-free in order to maintain the House in operation for the benefit of the students.

**Holiday Inn (formerly Ramada Inn)** – The hotel located adjacent to the University was built on land acquired by the Foundation to meet the needs of public lodging and service facilities close to the University.

**Faculty and Accommodation Loans** – The Foundation provides faculty loans at favorable interest rates to University faculty and staff to enable them to conduct business travel pending reimbursement from the University. Noninterest-bearing accommodation loans are available to faculty and staff when their salary payment cannot be processed by the University by payday.

Total real estate held for investment for the benefit of Kansas State University at June 30, 2023 and 2022 was \$135,074,304 and \$77,247,180, respectively (see *Note 2*).

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 7: Pledges Receivable**

Pledges receivable consisted of the following at June 30, 2023 and 2022:

	<b>2023</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Due in less than one year	\$ -	\$ 38,828,144	\$ 38,828,144
Due in one to five years	-	116,505,870	116,505,870
Due thereafter	-	13,799,680	13,799,680
	-	169,133,694	169,133,694
Less			
Allowance for uncollectible contributions	-	1,754,622	1,754,622
Unamortized discount	-	23,815,034	23,815,034
	-	23,815,034	23,815,034
	\$ -	\$ 143,564,038	\$ 143,564,038
	<b>2022</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Due in less than one year	\$ -	\$ 30,445,107	\$ 30,445,107
Due in one to five years	-	74,219,213	74,219,213
Due thereafter	-	20,729,907	20,729,907
	-	125,394,227	125,394,227
Less			
Allowance for uncollectible contributions	-	1,352,124	1,352,124
Unamortized discount	-	9,184,486	9,184,486
	-	9,184,486	9,184,486
	\$ -	\$ 114,857,617	\$ 114,857,617

Discount rate used on pledges receivable ranged from 3.25 percent to 8.25 percent at June 30, 2023 and ranged from 3.25 percent to 4.75 percent at June 30, 2022.

Approximately 20 percent and 41 percent of pledges receivable were due from one donor and two donors at June 30, 2023 and 2022, respectively.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

Approximately \$58,485,000 and \$43,600,000 of pledges receivable were due from related parties such as members of the board of directors and trustees, employees of the Foundation and University affiliated organizations and colleges, as of June 30, 2023 and 2022, respectively.

**Note 8: Property and Equipment**

Property and equipment at June 30, 2023 and 2022, consisted of:

	<u>2023</u>	<u>2022</u>
Buildings and improvements	\$ 14,216,708	\$ 14,216,708
Furniture and equipment	4,773,361	3,038,784
Land	415,996	415,996
Other	98,029	98,029
	<u>19,504,094</u>	<u>17,769,517</u>
Less accumulated depreciation and amortization	<u>(6,123,234)</u>	<u>(4,382,901)</u>
	<u>\$ 13,380,860</u>	<u>\$ 13,386,616</u>

Golf Course assets are reported net of accumulated depreciation on the Foundation's consolidated financial statements. Property and equipment for the Golf Course consist of:

	<u>2023</u>	<u>2022</u>
Land and land improvements	\$ 3,834,604	\$ 3,834,604
Buildings and improvements	7,387,495	6,931,407
Other	2,768,344	2,605,204
	<u>13,990,443</u>	<u>13,371,215</u>
Less accumulated depreciation and amortization	<u>(6,055,329)</u>	<u>(5,548,357)</u>
	<u>\$ 7,935,114</u>	<u>\$ 7,822,858</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 9: Net Assets**

***Net Assets With Donor Restrictions***

Net assets with donor restrictions at June 30, 2023 and 2022 are restricted for the following purposes or periods:

	<b>2023</b>	<b>2022</b>
Subject to expenditure for specific purpose		
Excellence and programs	\$ 189,036,587	\$ 205,587,527
Student enhancement	37,155,739	35,255,231
Facility enhancement	32,432,779	13,612,849
Faculty enhancement	10,563,558	11,635,692
Promises to give and other receivables restricted by donors for		
Excellence and programs	24,032,950	16,718,780
Student enhancement	22,210,270	26,635,764
Facility enhancement	69,014,049	38,153,472
Faculty enhancement	1,052,371	1,165,255
	<u>385,498,303</u>	<u>348,764,570</u>
Subject to the passage of time		
Charitable trusts and gift annuities	<u>1,669,411</u>	<u>1,623,295</u>
Real estate held for use	<u>12,018,585</u>	<u>12,268,279</u>
	<u>399,186,299</u>	<u>362,656,144</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

	<b>2023</b>	<b>2022</b>
Endowments		
Subject to appropriation and expenditure when a specific event occurs		
Excellence and programs	\$ 44,810,452	\$ 46,327,779
Student enhancement	43,578,831	43,674,331
Facility enhancement	4,561,809	4,373,291
Faculty enhancement	4,062,589	4,603,817
	97,013,681	98,979,218
Promises to give and other receivables subject to expenditure when a specific event occurs	379,467	788,584
Real estate held for specific event or appropriation	3,681,400	4,513,130
Trust assets to be held subject to appropriation when realized	908,062	(171,932)
	101,982,610	104,109,000
Subject to NFP endowment spending policy and appropriation		
Excellence and programs	164,950,977	143,865,126
Student enhancement	387,273,375	381,259,318
Facility enhancement	7,688,005	7,750,908
Faculty enhancement	127,065,138	123,015,822
	686,977,495	655,891,174
Promises to give and other receivables to be held in perpetuity	36,824,222	64,159,581
Real estate to be held in perpetuity	55,355,469	22,323,379
Trust assets to be held in perpetuity	15,780,759	16,068,586
Total net assets with donor restrictions	\$ 1,296,106,854	\$ 1,225,207,864

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

***Net Assets Without Donor Restrictions***

Net assets without donor restrictions at June 30, 2023 and 2022 have been designated for the following purposes:

	<b>2023</b>	<b>2022</b>
Undesignated	\$ 53,138,483	\$ 40,653,448
Designated by the Board for operating reserve	6,703,594	10,211,081
Designated by the Board for endowment	50,566,059	52,376,035
Investment in real property, property and equipment, net, designated for endowment	11,330,159	16,883,415
	<u>\$ 121,738,295</u>	<u>\$ 120,123,979</u>

***Net Assets Released from Restrictions***

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors:

	<b>2023</b>	<b>2022</b>
Expiration of time restrictions	\$ 4,948,460	\$ 3,376,332
Satisfaction or purpose restrictions		
Student enhancement	6,648,708	5,455,324
Excellence and programs	7,889,588	8,055,587
Faculty enhancement	45,774,211	52,525,327
Facility enhancement	9,285,865	2,970,637
Other support	105,339	62,693
	<u>69,703,711</u>	<u>69,069,568</u>
Restricted-purpose spending-rate distributions and appropriations		
Student enhancement	13,417,590	12,055,822
Excellence and programs	6,953,035	5,392,580
Faculty enhancement	3,702,384	1,623,563
Facility enhancement	75,741	160,498
	<u>24,148,750</u>	<u>19,232,463</u>
	<u>\$ 98,800,921</u>	<u>\$ 91,678,363</u>

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 10: Unitrust and Annuity Liabilities**

***Gift Annuities***

The Foundation has been the recipient of gift annuities which require future payments to the donor or their named beneficiaries. Beneficiary annuity rates typically follow the guidelines recommended by the American Council on Gift Annuities and range from 4.0 percent to 11.5 percent. The assets received from donors are recorded at fair value of approximately \$8,540,000 and \$11,119,000 as of June 30, 2023 and 2022, respectively. The Foundation has recorded a liability at June 30, 2023 and 2022, totaling \$7,555,829 and \$7,605,165, respectively, which represents the present value of the future annuity obligations. The liability has been determined using a discount rate of 4.2 percent and 3.6 percent in 2023 and 2022, respectively.

***Charitable Remainder Trust***

The Foundation administers various charitable remainder trusts. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime or a specific time period). At the end of the trust's term, the remaining assets are available for the Foundation's use. The portion of the trust attributable to the future interest of the Foundation is recorded in the consolidated statements of activities as contributions with donor restrictions as designated by the donor, in the period the trust is established. Assets held in charitable remainder trusts are recorded at fair value of approximately \$40,157,000 and \$38,900,000 as of June 30, 2023 and 2022, respectively, and are included in investments in the Foundation's consolidated statements of financial position. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments is calculated using a discount rate of 4.2 percent and 3.6 percent in 2023 and 2022, respectively, as well as applicable mortality tables, and amounted to \$15,648,389 and \$14,518,269 at June 30, 2023 and 2022, respectively.

**Note 11: Employee Benefit Plan**

The Foundation's board of directors has established the Kansas State University Foundation Defined Contribution Retirement Plan (the Plan). The Plan provides for a mandatory employer matching contribution of 10.0 percent for the years ended June 30, 2023 and 2022. Employees are fully vested when plan contributions are made. Employer contributions paid by the Foundation were \$1,353,399 and \$1,160,185 for the years ended June 30, 2023 and 2022, respectively.

The Plan requires mandatory employee participation at time of hire with a minimum contribution of 5.5 percent.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 12: New Market Tax Credit Financing**

During 2018, the Foundation and its newly formed subsidiary 1880 Kimball, LLC began participation in a New Market Tax Credit (NMTC) program. NMTC programs were established as part of the *Community Renewal Tax Relief Act* of 2000. The goal of the NMTC programs is to spur revitalization efforts of low-income and impoverished communities across the United States and its Territories by providing tax credit incentives to investors in certain community development entities. The tax credit for investors equals 39 percent of the investment, and investors receive the tax credit over a seven year period. A community development entity (CDE) is required to participate and has the primary mission of providing the financing for revitalization project in low-income communities.

NMTC financing allows entities such as the Foundation to receive low-interest loans or investment capital from CDEs, primarily financial institutions, which will allow their investors to receive tax credits. As a result of participation in the NMTC program, the Foundation obtained \$14,650,000 of financing for the construction and outfitting of a new office building that was completed and placed in operations in 2019.

The Foundation's NMTC program was formed based on the following series of transactions:

- USBCDC Investment Fund 199, LLC (Fund 199) was formed in March 2017 with \$5.031 million of equity in the form of NMTCs infused by U.S. Bancorp Community Development Corporation (USBCDC).
- KSUCREF obtained a \$9.097 million loan from a bank (see *Note 19*). The Foundation also provided \$1.3 million in cash to KSUCREF. \$10.374 million in net proceeds were in turn loaned to Fund 199 by KSUCREF, which is recorded as a note receivable in the consolidated statements of financial position.
- The Foundation formed a wholly owned subsidiary, 1880 Kimball, LLC, which was the qualified active low-income community business (QALICB) established to hold the land and building development project.
- Fund 199 invested \$15.0 million in its 99.99 percent owned qualified low-income community investment subsidiaries (sub-CDEs) for purposes of making a qualified low-income community investment loan (QLICI) to QALICB.
- Two Community Development Entities owned the remaining 0.01 percent of sub-CDE and committed to providing financing to QALICB in the form of loans totaling \$14.65 million (the "CDE loans") in exchange for the tax credits.

1880 Kimball also obtained a direct loan with a bank to provide additional construction lending, if necessary. As of June 30, 2023 and 2022, the balance drawn on the construction note was \$370,612 and \$387,705, respectively.

The Foundation has entered into lease arrangements with third party entities to occupy the building. The rental payments received by 1880 Kimball will be used to fund the debt service payments.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 13: Long-term Debt**

	<u>2023</u>	<u>2022</u>
Kansas State Revenue Bonds (A)	\$ 24,605,916	\$ 25,271,703
KSUGCMRF Notes Payable, Various Financiers (B)	1,399,706	1,395,436
Finance Equipment Leases, Various Financiers (C)	63,912	91,616
Lines of Credit, Various Financiers (D)	1,510,776	2,156,478
KSUCREF Note Payable, Various Financiers (E)	17,022,480	8,521,523
1880 Kimball Notes Payable, Various Financiers (F)	14,650,000	14,650,000
Other Notes Payable, Various Financiers (G)	4,818,490	5,086,543
Notes Payable (H)	<u>24,215,337</u>	<u>-</u>
	88,286,617	57,173,299
Less unamortized debt issuance costs	<u>(1,034,085)</u>	<u>(888,291)</u>
	<u>\$ 87,252,532</u>	<u>\$ 56,285,008</u>

The Foundation undertakes real estate transactions that further the mission of Kansas State University. At no time do any of these transactions utilize donor gifts to meet debt or operating obligations.

(A) On September 12, 2013, the Foundation acquired financing, via Series 2013D Revenue Bonds, totaling \$9,035,000. The bonds were issued to fund construction of the new Department of Agriculture headquarters on Foundation owned property in the Kansas State University Research Park. The Foundation's obligation to make payments under the loan agreement is limited to the lease amounts received from the Department of Agriculture pursuant to an Assignment of Leases and Rents between the Foundation and the Bond Trustee. Lease payments are subject and dependent upon appropriations being made by the Kansas Legislature for such purpose. Coupon rates range from 2 percent to 5 percent with scheduled semi-annual payments beginning April 1, 2014 through October 1, 2033. Unamortized debt issuance costs were \$156,770 and \$171,023 at June 30, 2023 and 2022, respectively.

On August 1, 2019, the Foundation acquired financing, via Series 2019A Revenue Bonds, totaling \$8,765,000. The bonds were issued to fund construction of the new Department of Agriculture Laboratory on Foundation owned property in the Kansas State University Research Park. The Foundation's obligation to make payments under the loan agreement is limited to the lease amounts received from the Department of Agriculture pursuant to an Assignment of Leases and Rents between the Foundation and the Bond Trustee. Coupon rates range from 2.0 percent to 3.0 percent with scheduled annual payments beginning October 1, 2021 through October 1, 2049. Unamortized debt issuance costs were \$237,689 and \$246,491 at June 30, 2023 and 2022, respectively.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

On March 15, 2022, the Foundation acquired financing, via Series 2022A Revenue Bonds, totaling \$9,480,000. The bonds were issued to fund construction of the new Kansas State University Aerospace and Technology Campus Housing Project. The Foundation's obligation to make payments under the loan agreement is limited to the lease amounts received from Kansas State University pursuant to an agreement between the KSU Real Estate Fund, LLC and Kansas State University. Coupon rates range from 1.5 percent to 5.0 percent with scheduled annual payments to begin May 1, 2024 through May 1, 2053. Unamortized debt issuances costs were \$295,079 and \$305,012 at June 30, 2023 and 2022, respectively.

- (B) On March 27, 2020, the Foundation obtained a line of credit. The line of credit had a balance drawn of \$132,080 and \$100,882 at June 30, 2023 and 2022, respectively. Interest varies with the *Wall Street Journal* Prime Rate plus 0.5 percent. On March 9, 2022, the Foundation modified this agreement with the line now due on demand. All other terms remained substantially the same.

On March 12, 2021, KSUGCMRF obtained a note payable with maturity date of September 9, 2022 with an interest rate of 3.5 percent. There was \$0 and \$1,200,000 outstanding on the note at June 30, 2023 and 2022, respectively.

On March 9, 2022, KSUGCMRF obtained a note payable. On September 15, 2022, the note payable was amended with a maturity date of September 15, 2042 at a 3.5% interest rate. There was \$1,267,626 and \$94,554 outstanding on the note at June 30, 2023 and 2022, respectively.

- (C) Finance equipment leases relating to various computer hardware and vehicles, issued by several financiers. Lease expired September 2022 with required quarterly payments of \$9,825 at an imputed rate of 4.79 percent. Lease expiring February 2024 with required quarterly payments of \$14,810 at an imputed rate of 6.14 percent. Lease expired April 2023 with monthly payments of \$744 at an imputed interest rate of 3.12 percent.
- (D) The Foundation has a \$3,000,000 revolving bank line of credit expiring in March 2024. There was \$175,776 and \$256,478 borrowed against the line at June 30, 2023 and 2022, respectively. The line is collateralized by certain real property assets of the Foundation. Interest varies with the Prime Rate, minus 1.25 percent.

The Foundation also has a \$10,000,000 revolving bank line of credit expiring in September 2023. There were no borrowings against the line at June 30, 2023 and 2022. The line is collateralized by certain real property assets of the Foundation. The interest rate is variable based on the one-month LIBOR rate, plus 1.15 percent.

The Foundation has a \$3,185,000 revolving bank line of credit expiring in March 2025. There was \$1,335,000 and \$1,900,000 borrowed against the line at June 30, 2023 and 2022, respectively. Interest varies with the one-month LIBOR rate, plus 1.45 percent. Unamortized debt issuance costs were \$1,911 and \$2,867 at June 30, 2023 and 2022, respectively.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

- (E) Due in July 2024; monthly interest-only payments beginning August 2017 through July 2020; monthly repayments of \$55,605 beginning in August 2020 through maturity with remaining principal and interest due upon maturity. Interest rate is set at a fixed rate of 4.10 percent. Loan is secured by certain assets and property of KSUCREF, as defined. Issued as part of the new market tax credit agreement (see *Note 18*). Unamortized debt issuance costs were \$3,249 and \$6,498 at June 30, 2023 and 2022, respectively.

On January 20, 2023, the Foundation obtained a note payable with maturity on January 20, 2026 with a fixed interest rate at 5.89 percent. Repayment of the note and any accrued but unpaid interest is payable on January 20, 2026. Borrowings on this note were \$8,820,000 at June 30, 2023. Unamortized debt issuance costs were \$1,275 at June 30, 2023.

- (F) Due in July 2052 from two lenders (CBKC sub-CDE and NCIF sub-CDE) through four promissory notes (CBKC Note A in the amount of \$6,948,500, CBKC Note B in the amount of \$2,851,500, NCIF Note A in the amount of \$3,425,500 and NCIF Note B in the amount of \$1,424,500). Periodic payments on the notes are as follows:

- Monthly interest-only payments beginning in September 2017 through September 2024;
- In July 2024, an aggregate principal payment of \$9,431,892 (CBKC Note A - \$6,092,993, CBKC Note B - \$285,150, NCIF Note A - \$3,003,749, NCIF Note B - \$50,000) plus interest is due;
- Beginning in October 2024, aggregate quarterly principal and interest payments of \$55,513 (CBKC Note A - \$9,101, CBKC Note B - \$27,302, NCIF Note A - \$4,487, NCIF Note B - \$14,623) through June 2033;
- Beginning in September 2033, quarterly payments of principal and interest to fully amortize the principal amount of the loans through the maturity date.

Interest rate is set at a fixed rate of 2.89 percent. Loans are secured by mortgages and improvements on property constructed with loan proceeds. Issued as part of the new market tax credit agreement (see *Note 18*). Unamortized debt issuance costs were \$73,102 and \$146,203 at June 30, 2023 and 2022, respectively.

- (G) Due in November 2020; quarterly principal and interest payments of \$35,664 beginning in January 2018 through October 2020 with a balloon payment of all unpaid principal and interest due on maturity. Interest is set at a fixed rate of 2.65 percent. The credit agreement is collateralized by certain real property assets of the Foundation. This note was amended in December 2020 with payments beginning in December 2020 through November 2027. Interest is set at a fixed rate of 2.55 percent. Borrowings on this note were \$1,828,616 and \$1,998,276 as of June 30, 2023 and 2022, respectively. Unamortized debt issuance costs were \$938 and \$1,125 at June 30, 2023 and 2022, respectively.

The credit agreement, among other provisions, contains a financial covenant, which includes that the Foundation maintain a liquidity coverage ratio of 1.10 to 1.00 as defined in the credit agreement. Management of the Foundation has provided this calculation to the bank certifying their compliance with this covenant as of June 30, 2023.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

The Foundation also has available credit through a construction loan agreement with a bank with a maximum commitment of \$1,219,258 that matures in July 2024. Interest is variable at the five-year treasury bond rate plus 2.20 percent. As part of the credit agreement, the Foundation is required to maintain certain financial covenants, including a minimum liquidity ratio of 1.10 to 1.00 and minimum debt service coverage ratio of 1.15 to 1.00. Borrowings on this note were \$370,613 and \$387,705 at June 30, 2023 and 2022, respectively.

Due in August 2031; annual repayments of \$160,000 beginning in October 2026. Note is interest free. The note contains certain provisions that allow forgiveness on up to \$400,000 of the note balance upon achievement and maintenance of certain employment requirements, as defined in the agreement. Borrowings on this note were \$800,000 at both June 30, 2023 and 2022.

Due in November 2027; monthly repayments of \$10,500 beginning in December 2020. Interest is fixed at 2.63 percent. Borrowing on this note was \$1,819,261 and \$1,900,562 at June 30, 2023 and 2022, respectively. Unamortized debt issuance costs were \$7,257 and \$9,072 at June 30, 2023 and 2022, respectively.

- (H) On June 20, 2023, the Foundation obtained a note payable with maturity on June 20, 2030 with a fixed interest rate of 5.14 percent. Semi-annual repayments begin in December 2026 through December 2029 with increasing payments and a balloon payment of \$23,059,810 due in June 2030. Unamortized debt issuance costs were \$256,815 at June 30, 2023. The agreement contains financial covenants, which includes the Foundation shall not permit at any time the ratio of Assets Without Donor Restriction to Total Records Debt, as defined in the credit agreement, to be less than 2.0 to 1.0 and the Foundation shall not permit at any time the ratio of Unencumber Assets Without Donor Restriction to Unsecured Debt, as defined in the credit agreement, to be less than 2.0 to 1.0. Management of the Foundation has provided this calculation to the lender certifying compliance with the covenants as of June 30, 2023.

Aggregate annual maturities of long-term debt at June 30, 2023, are:

2024	\$ 2,530,816
2025	24,235,271
2026	1,670,994
2027	10,389,299
2028	3,925,999
Thereafter	<u>45,534,238</u>
	<u><u>\$ 88,286,617</u></u>

Total interest expense on long-term debt amounted to \$2,407,083 and \$1,636,632 during 2023 and 2022, respectively.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 14: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***Litigation***

Management is not aware of any significant outstanding litigation. The Foundation is subject to claims and lawsuits that arise primarily in the ordinary course of its activities. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, change in net assets and cash flows of the Foundation.

***Contributions***

Approximately 31 percent and 24 percent of all contributions were received from one donor in 2023 and 2022, respectively. During 2023, approximately 31 percent of all contributions were received to benefit two funds. During 2022, there were no funds that received greater than 10 percent of contributions.

***Investments***

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying consolidated statements of financial position.

At June 30, 2023 and 2022, the closely held stock by the Foundation for Engineering at Kansas State University, Inc. approximates 8.2 percent and 9.1 percent of total assets, respectively.

***Allowance for Doubtful Collections on Pledges Receivable***

Management estimates an allowance for doubtful collections on pledges receivable based on historical trends, individual donor circumstances and current economic conditions. Actual future collections on pledges could result in material future losses.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 15: Other Support Revenue**

Performance obligations are determined based on the nature of the services provided by the Foundation in accordance with the contract. Performance obligations accounted for within other support revenue include revenues earned for fundraising and administrative services, investment management services and other revenues. Revenue for performance obligations satisfied over time is recognized ratably over the period based on time elapsed. The Foundation believes this method provides a faithful depiction of the transfer of services over the term of the performance obligations satisfied as a point in time is generally recognized when services are provided at a single point in time and the Foundation does not believe it is required to provide additional services related to that sale.

***Performance Obligations and Transaction Price Allocated to Remaining Performance Obligations***

Because all of its performance obligations relate to contracts with a duration of less than one year, the Foundation has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a) and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. The unsatisfied or partially unsatisfied performance obligations referred to above are primarily related to fundraising and administrative services and investment management services. The performance obligation for these contracts are generally satisfied at the end of the contract period.

***Significant Judgments***

The Foundation determines the transaction price based on standard charges for services provided. The Foundation has minimal exposure to discounts, allowances, price concessions or other components of variable transaction price.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

***Disaggregation of Revenue***

The composition of revenue based on services provided and timing of revenue recognition for the years ended June 30, 2023 and 2022, are as follows:

	<u>2023</u>	<u>2022</u>
Pooled endowment fund fee income	\$ 11,800,782	\$ 12,929,995
Sole source revenue	4,877,229	4,735,173
University advancement fee income	4,151,547	4,169,960
Other	<u>2,434,088</u>	<u>2,137,997</u>
Operational service charges, management fees and other	<u>\$ 23,263,646</u>	<u>\$ 23,973,125</u>
Service lines		
Departmental deposits	\$ 1,566,753	\$ 1,254,320
Other	<u>1,621,854</u>	<u>1,266,624</u>
University departmental activities and funding allotments, etc.	<u>\$ 3,188,607</u>	<u>\$ 2,520,944</u>
Timing of revenue and recognition		
Services transferred over time	\$ 23,263,646	\$ 23,973,125
Sales at point in time	<u>3,188,607</u>	<u>2,520,944</u>
Total	<u>\$ 26,452,253</u>	<u>\$ 26,494,069</u>

**Note 16: Conditional Promises**

Conditional promises are not recognized in the consolidated financial statements due to the unknown occurrence of a specified future and uncertain event. Donors have notified the Foundation of conditional promises approximating \$758,000,000 and \$711,000,000 at June 30, 2023 and 2022, in the form of bequests and life insurance policies, respectively. Future amounts received may vary significantly as the potential donor has no obligation to retain the Foundation as the beneficiary. Additionally, the timing of any receipts on conditional promises is unknown. As a result, the Foundation has not applied a discount rate to these amounts.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 17: Related Party Transactions**

The purpose of the Foundation is to aid, foster and promote the development and welfare of Kansas State University (“University”) in Manhattan, Kansas, and the education and welfare of its students, faculty and alumni, and to acquire property of all kinds for purposes stated above. The Foundation is dependent upon the existence of the University.

The Foundation previously entered into several direct financing and sales-type leases with the University for certain real properties which were purchased by the Foundation on behalf of the University, which the University then entered into five year leases with a transfer of ownership clause at the completion of the lease. There was \$174,125 and \$263,250 in lease receivables recorded in other assets and accrued investment income for the years ended June 30, 2023 and 2022, respectively.

**Note 18: Contributed Nonfinancial Assets**

For the years ended June 30, 2023 and 2022, contributed nonfinancial assets recognized within the consolidated statements of activities included:

	<b>2023</b>	<b>2022</b>
Properties	\$ 11,172,751	\$ 6,537,639
Other nonfinancial assets contributed	2,143,200	1,610,258
	\$ 13,315,951	\$ 8,147,897

The nonfinancial assets listed above were recognized within revenue. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

***Properties***

It is the Foundation’s policy to sell all contributed property, unless restricted by the donor. Contributed properties are valued at the date of the gift using real estate tax appraisals, comparable sales approach, etc.

***Other Contributed Items***

There are other nonfinancial assets that were contributed. The Foundation’s policy is to sell these assets, unless restricted by the donor. Other contributed items include contributions of artwork, equipment, furnishings, non-inventoriable goods, professional services, livestock, vehicles, rental services, etc. Other contributed items are valued at fair value based on similar transactions observable in the market.

**Kansas State University Foundation**  
**Notes to Consolidated Financial Statements**  
**June 30, 2023 and 2022**

**Note 19: Subsequent Events**

Subsequent events were evaluated through September 28, 2023, which is the date the consolidated financial statements were issued.