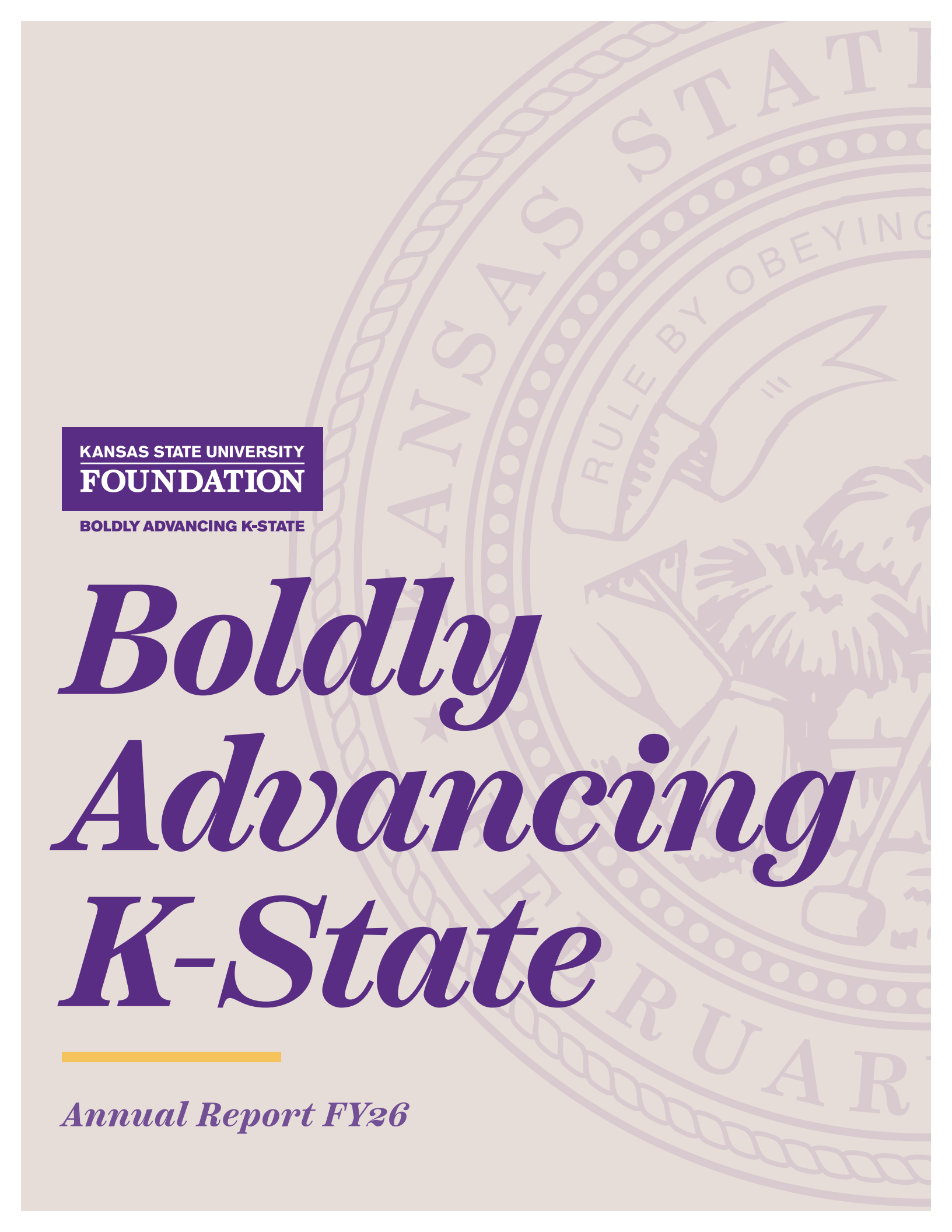




KANSAS STATE UNIVERSITY
FOUNDATION

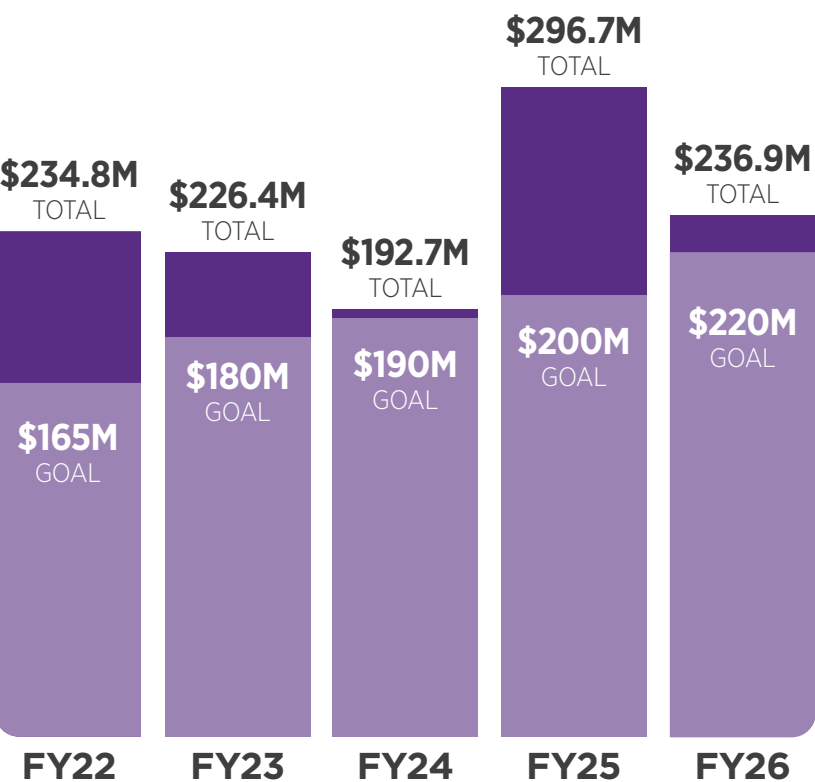
BOLDLY ADVANCING K-STATE

Boldly Advancing K-State

Annual Report FY26

The Accomplishments

FIVE-YEAR FUNDRAISING RESULTS



\$236.9M
new gifts and commitments

51%
raised to expendable funds

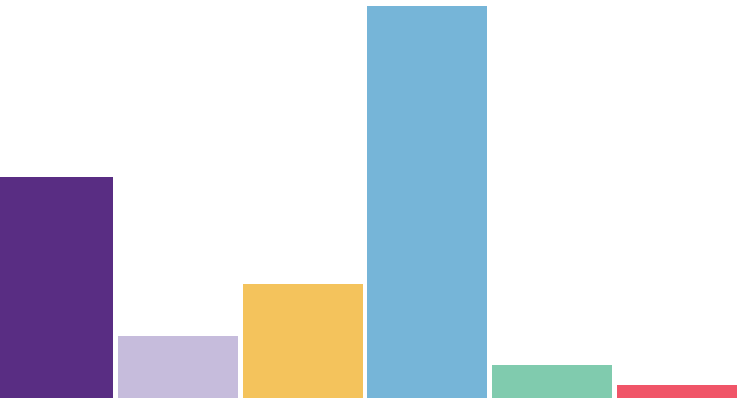
49%
giving to endowment

\$83.3M
in planned gifts

5
gifts of \$5 million or more

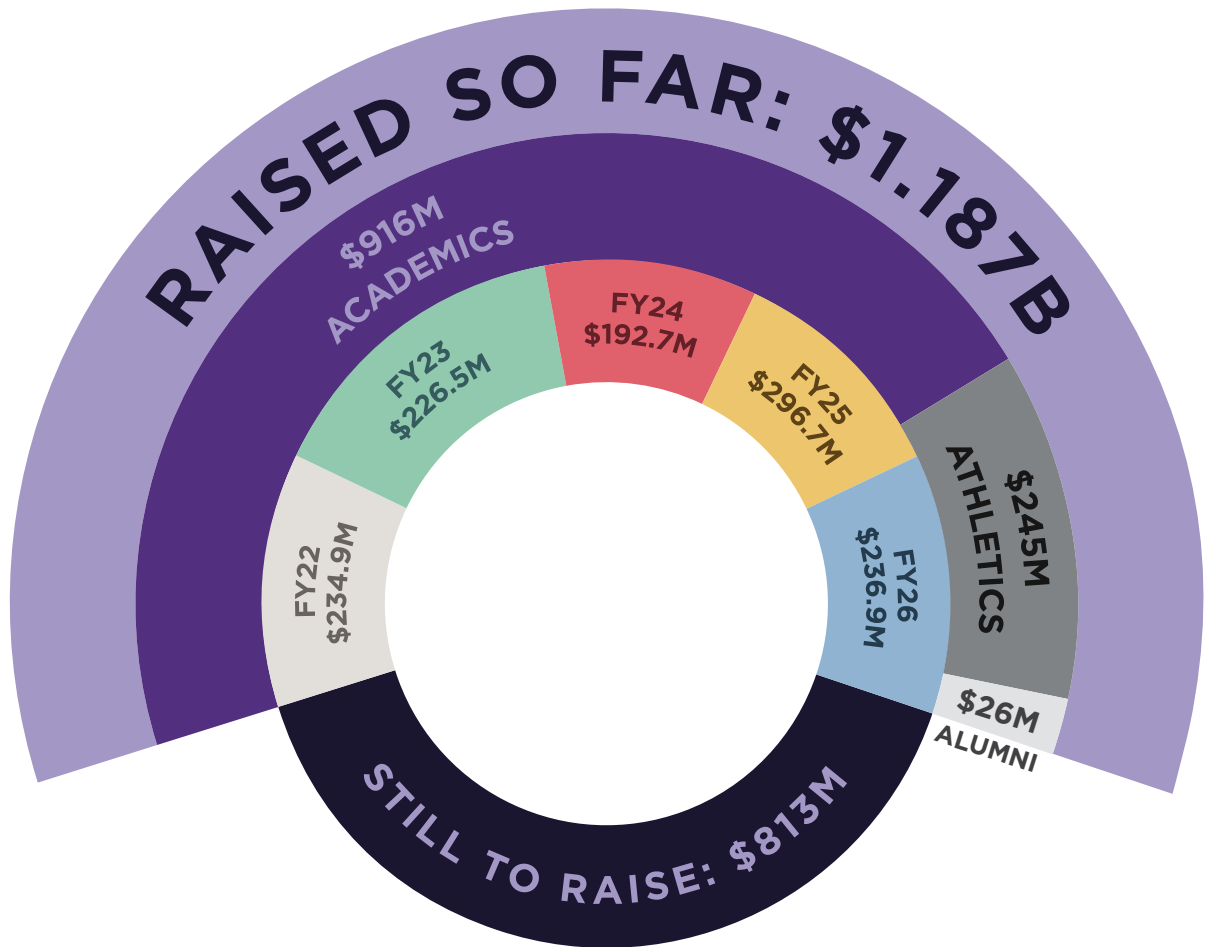
54
gifts of \$1 million or more

HOW GIFTS WERE DESIGNATED



Student success	\$61.5M
Faculty	\$17.5M
Facility	\$32.6M
Excellence	\$111.6M
Programs	\$9.6M
Designation pending	\$4.1K

Next-Gen Strategic Plan



STRATEGIC PLAN FUNDRAISING METRICS



\$2B

by 2030

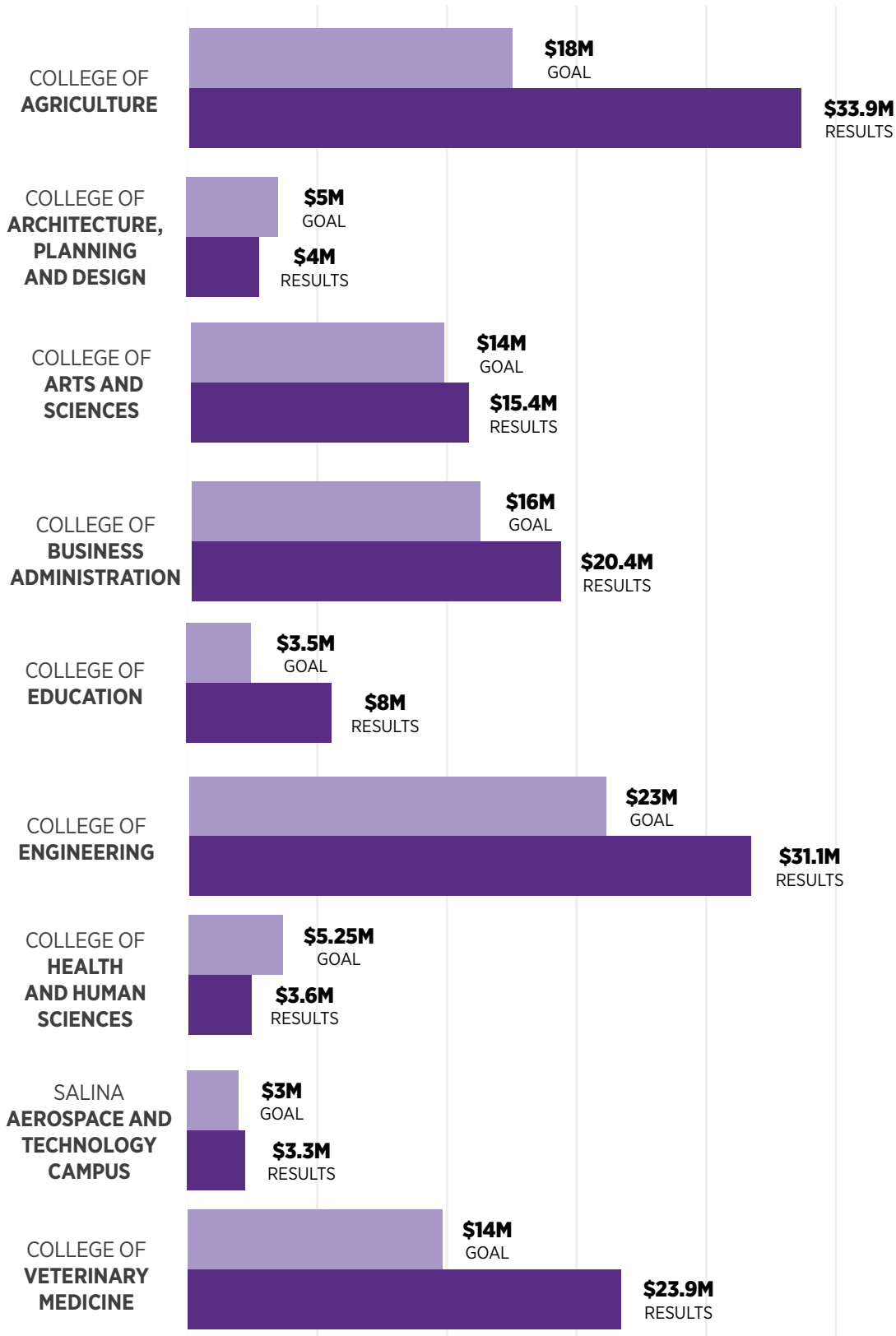


\$1.187B

raised toward goal since FY22

The Next-Gen Strategic Plan calls for transformative philanthropic support to power K-State's future, and donor generosity has us ahead of pace. This strong momentum creates opportunities to think even more boldly about what philanthropy can make possible for the university.

The Accomplishments



The Accomplishments



\$7.5M

dollars raised



2,737

donors



459

funds supported



HIGH-FIVE INITIATIVE



51%

email
open rate



344

interest tags
and motivations
collected



78

High-Five
donors

Performance

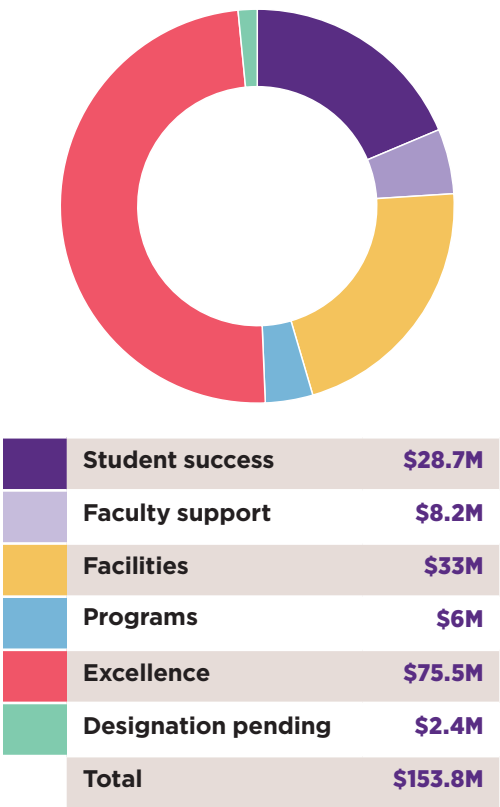
\$1.233B

Market value of K-State’s long-term investment pool at June 30, 2026, up \$160M from FY25

15.81%

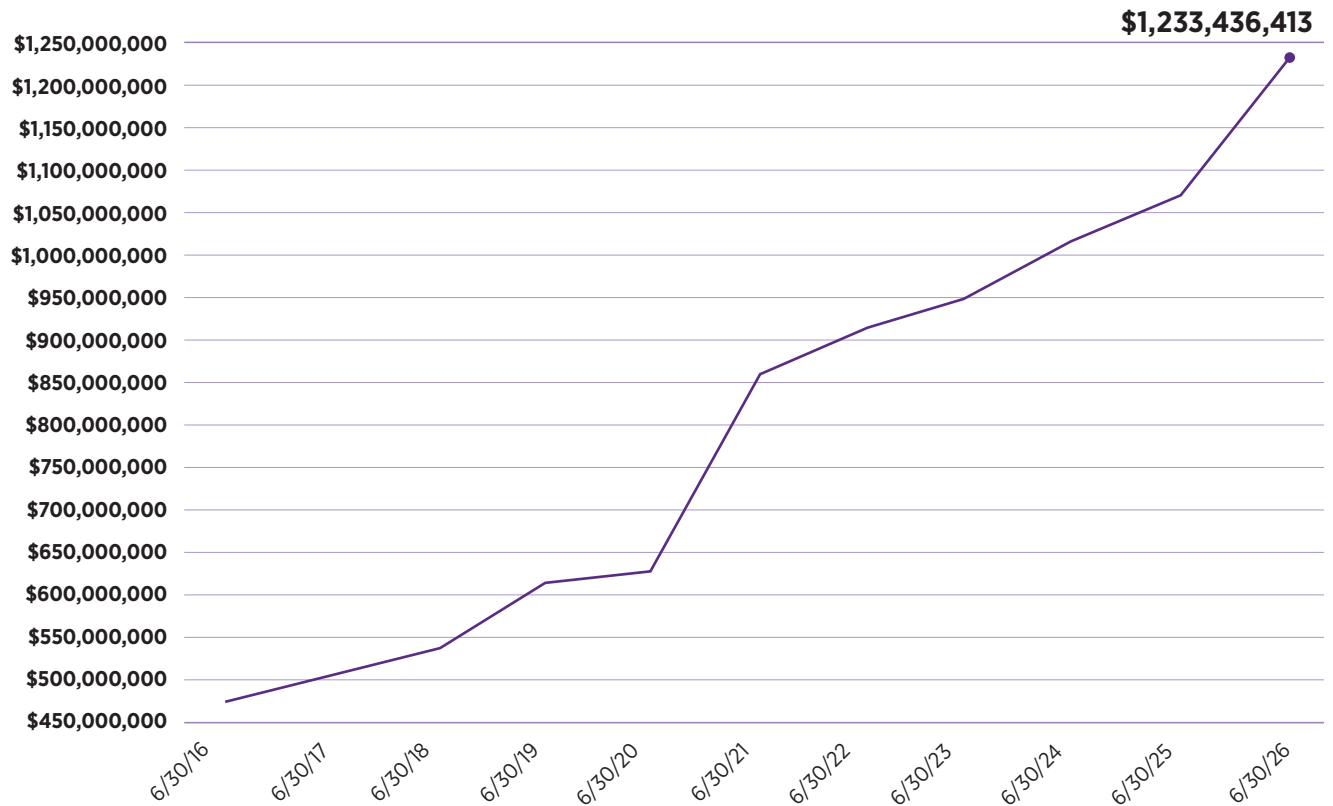
Return earned on investments in FY26

DOLLARS MADE AVAILABLE TO CAMPUS FOR:

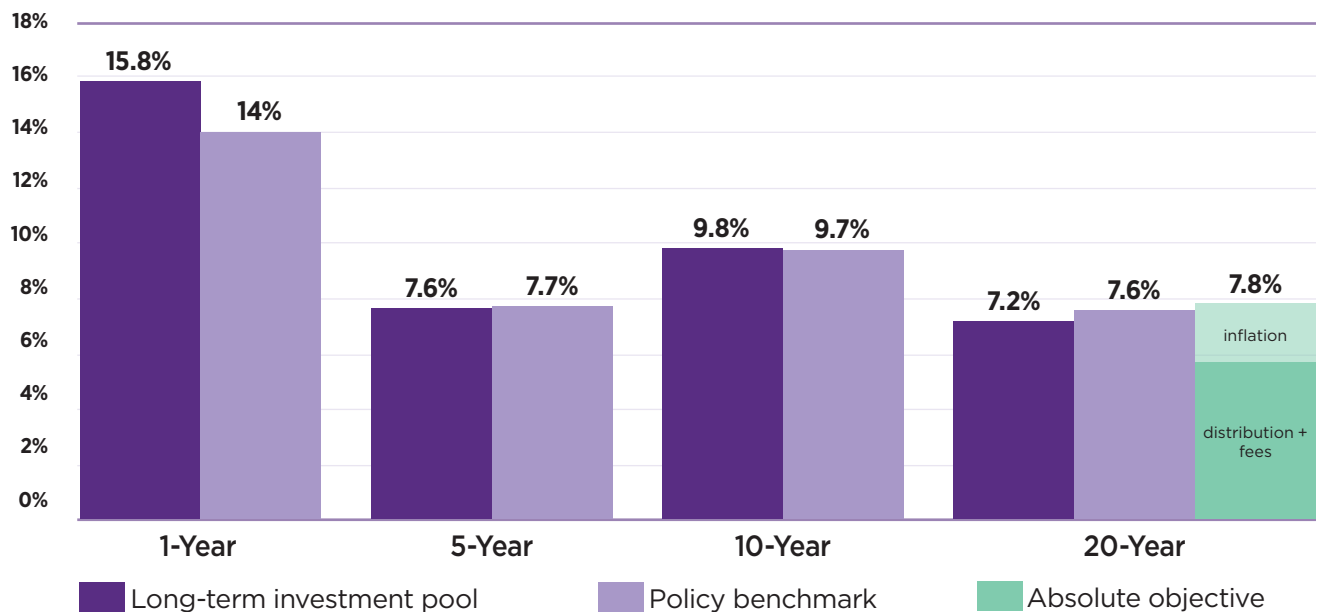


Performance

LONG-TERM INVESTMENT POOL MARKET VALUE



INVESTMENT PERFORMANCE for period ending June 30, 2026



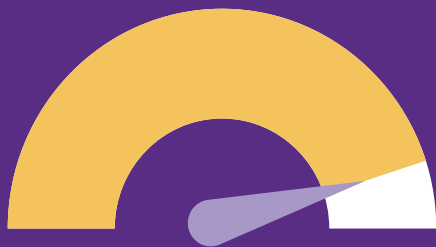
Performance

WORK WITH A PURPOSE

At the KSU Foundation, we nurture a culture of excellence that offers each KSUF team member the opportunity to build their pinnacle career experience.



EMPLOYEE ENGAGEMENT



Fall '25 Engagement Score puts KSUF in the 90th percentile for engaged employees.

KSUF has placed in the 90th percentile for engagement for the past six years (since 2020).

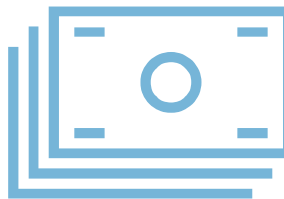


Points of Pride



575

**newly qualified
major gift prospects
for K-State**



\$3M

**in major gifts raised on average
per development officer**



14%

**of alumni made a gift in FY26, and 55%
have given at some point in their lifetime.
In the past decade, the national average
for alumni giving has fallen below 9%**

National Leadership

KSU Foundation leaders contribute their expertise through national organizations, professional associations and industry initiatives that advance philanthropy and higher education.

GREG WILLEMS, PRESIDENT/CHIEF EXECUTIVE OFFICER

Chair, Council for the Advancement and Support of Education (CASE) National Committee on College & University Foundations; Member, AGB Council of Foundation Leaders; Consulting Editor, Trusteeship Magazine Editorial Advisory Board, Association of Governing Boards of Universities and Colleges.

PAUL CHAI, VICE PRESIDENT OF INVESTMENTS AND CHIEF INVESTMENT OFFICER

Board Member, Allocator Collective; Advisory Board Member, Global Alternatives Summit Asia; Allocator Leadership Council Member, Association of Asian American Investment Managers.

ERIC HOLDERNESS, VICE PRESIDENT OF DEVELOPMENT AND CHIEF DEVELOPMENT OFFICER

Commissioner, CASE Commission for Philanthropy; Member, CASE Generative AI Cohort; Faculty, CASE.

SUSAN BERHOW, VICE PRESIDENT OF MARKETING COMMUNICATIONS

Program Co-Chair, CASE District V and VI Conference.

JULIE CRAIG, ASSOCIATE VICE PRESIDENT OF DECISION SCIENCES

Faculty Member and Courses Committee Member, Association of Professional Researchers for Advancement (APRA); Member, CASE Generative AI Cohort.

CHRIS MILLS, ASSOCIATE VICE PRESIDENT OF INFORMATION TECHNOLOGY AND INFRASTRUCTURE

Member, CASE Generative AI Cohort.

ADAM JIMISON, EXECUTIVE DEVELOPMENT OFFICER

Board member, Engineering Development Forum.

BRADLEY ANDERSON, SENIOR DEVELOPMENT OFFICER

Director-at-Large, National Agricultural Alumni and Development Association.

SAMANTHA VOLKMAN, PORTFOLIO ANALYTICS AND RESEARCH MANAGER

Conference Chair and Board Member, APRA Heartland, Association of Professional Researchers for Advancement.

QUINLAN STEIN, DATA SCIENCE ANALYST

Conference Content Committee Member, CASE DRIVE Conference.

Our Volunteers

BOARD OF TRUSTEES

434

trustees serve as K-State's
premier advocates,
ambassadors and investors

\$88.4M

given by trustees in FY26.
That equates to **37%** of
total dollars raised

K-STATE PROUD: Celebrating 20 years of tradition and service

STUDENT FOUNDATION:

K-State's largest
philanthropically
focused student
organization

Mission: to educate
our student body
about the role of
philanthropy on our
campus and to offer
the opportunity
for students to
be philanthropists
today.

IMPACT

Since 2006, Proud has raised over
\$2M and helped over **1,041** students
in financial distress.

\$89,790
raised for
PROUD campaign
in FY26

\$211,821
awarded to
105 students
through Student
Opportunity
Awards

Consolidated statements of financial positions

	2025	2026
ASSETS		
Cash and cash equivalents	\$69,957,080	\$70,503,849
Cash restricted for future investment	\$19,976,768	\$12,509,337
Investments	\$1,650,131,487	\$1,478,811,594
Pledges receivable – net of allowance and discounts	\$138,511,069	\$146,836,265
Receivables from estates	\$5,259,389	\$6,642,500
Property and equipment, net of accumulated depreciation; 2026 - \$7,633,692; 2025 - \$6,591,688	\$13,741,359	\$14,259,604
Golf Course property and equipment, net of accumulated depreciation; 2026 - \$7,505,645; 2025 - \$7,038,105	\$7,183,062	\$7,539,537
Note receivable	\$7,085,400	\$7,085,400
Cash surrender value of life insurance policies	\$10,221,753	\$9,593,786
Other assets and accrued investment income	\$38,234,330	\$35,754,916
TOTAL ASSETS	\$1,960,301,697	\$1,789,536,788
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable, deposits and other liabilities	\$5,044,336	\$5,584,934
Accrued liabilities	\$6,089,363	\$4,758,284
Assets held for others	\$23,380,327	\$21,201,423
Unitrust and annuity liabilities	\$16,913,400	\$17,948,081
Long-term debt and lines of credit	\$86,230,753	\$78,739,394
TOTAL LIABILITIES	\$137,658,179	\$128,232,116
NET ASSETS		
Net assets without donor restrictions	\$152,580,392	\$134,427,263
Net assets with donor restrictions	\$1,670,063,126	\$1,526,877,409
TOTAL NET ASSETS	\$1,822,643,518	\$1,661,304,672
TOTAL LIABILITIES AND NET ASSETS	\$1,960,301,697	\$1,789,536,788

Consolidated statements of activities

	W/OUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
REVENUES, GAINS AND OTHER SUPPORT			
Contributions	\$5,615,473	\$156,935,936	\$162,551,409
Provision for bad debts	-	(\$1,584,238)	(\$1,584,238)
Contribution revenue, less provision for bad debts	\$5,615,473	\$155,351,698	\$160,967,171
Investment return (loss), net	(\$9,152,284)	\$838,774	(\$8,313,510)
Net realized and unrealized gains on investments	\$33,834,502	\$173,086,812	\$206,921,314
OTHER SUPPORT			
Operational service charges, management fees and other	\$26,231,182	\$577,878	\$26,809,060
Receipts for grants, research, supplies, travel and other University departmental activities and funding allotments, etc.	\$396,557	\$3,811,693	\$4,208,250
Actuarial gains on unitrusts and annuity obligations	\$59,555	\$1,495,457	\$1,555,012
Net assets released from restrictions and change in donor designation	\$191,976,595	(\$191,976,595)	-
TOTAL REVENUES, GAINS AND OTHER SUPPORT	\$248,961,580	\$143,185,717	\$392,147,297
EXPENSES AND SUPPORT			
DIRECT UNIVERSITY SUPPORT			
Scholarships and other student awards	\$29,400,145	-	\$29,400,145
Academic support	\$20,729,777	-	\$20,729,777
Administrative support	\$83,530,542	-	\$83,530,542
Capital improvements	\$65,763,145	-	\$65,763,145
SUBTOTAL	\$199,423,609	-	\$199,423,609
Management and general	\$13,525,527	-	\$13,525,527
Fundraising and development	\$17,859,315	-	\$17,859,315
TOTAL EXPENSES AND SUPPORT	\$230,808,451	-	\$230,808,451
CHANGE IN NET ASSETS	\$18,153,129	\$143,185,717	\$161,338,846
NET ASSETS, BEGINNING OF YEAR	\$134,427,263	\$1,526,877,409	\$1,661,304,672
NET ASSETS, END OF YEAR	\$152,580,392	\$1,670,063,126	\$1,822,643,518

KANSAS STATE UNIVERSITY
FOUNDATION

BOLDLY ADVANCING K-STATE

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